

Ryan Schwabenbauer

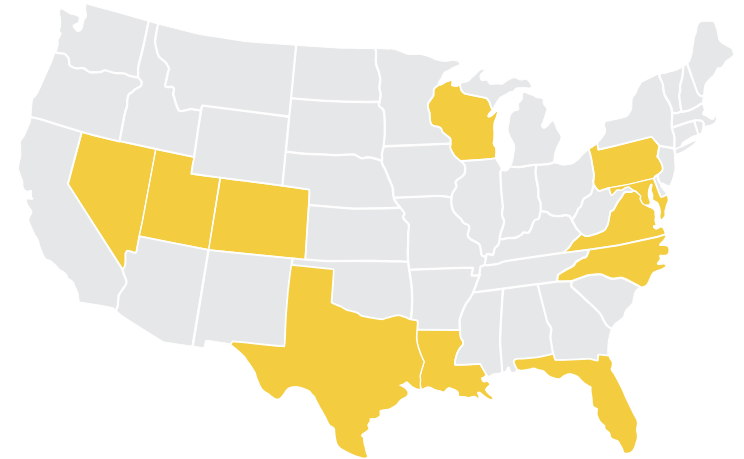
Assistant Vice President, Sustainability
St. John Properties

- ▶ LEED AP
- ▶ Seven years leading sustainability efforts at St. John Properties
- ▶ 17 years of LEED and sustainability experience
- ▶ Background in finance and business management



About St. John Properties

- ▶ Locally owned & headquartered in Baltimore, MD
- ▶ Founded in 1971 by Edward St. John
- ▶ One of the nation's largest privately held commercial real estate firms
- ▶ Long-term owner and manager of the projects we construct
- ▶ 210 “covered” 35,000+ SF buildings in Maryland



23+ MILLION

Square Footage
Owned & Managed



100+

Green, LEED-
Certified Buildings



225+

Employees Across
the Country



2,500+

Clients Across
the Country



\$5+ BILLION

Real Estate
Investment Value

NAIOP
COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION
**NATIONAL
DEVELOPER
OF THE YEAR**
— 2018 —